

Dear Colleagues,

As you know the China Central Office became an ordinary member of EUROOPEN during our last members meeting in March this year and we are doing everything to expand our practice firms network and to increase the quality in our network. We would be glad if your practice firms would start trading with ours.

Many of the practice firms nowadays in China are located at Universities and many more will be established there in the near future and more target groups will be added to our practice firms.

Staying, studying or working abroad is becoming very important for the education of Chinese students to experience other living and working surroundings and mentalities, therefore the China Central Office would like to launch an **international student exchange programme** together with the EUROOPEN Co-ordination Center and you as its members.

The China Central Office would like to send Chinese practice firm students (about 2 Chinese students per foreign practice firm) to your practice firms for a 2 week, or 3 week, or 4 week stay, depending on the possibilities of your practice firms. In return the China Central Office would of course also offer your students the possibilities to work in Chinese practice firms and stay with Chinese families.

We would like to point out that it's not important for the Chinese students that your practice firms have the same target group, they can also have different target groups.

The China Central Office understands that the practice firm trainer and you would have additional work with the student exchanges therefore we would like to offer financial compensation for that.

Please let us know how much you as a Central Office would charge the China Central Office (GEC) per Chinese student for whom you would find a working place in one of your practice firms and how much your practice firms would charge the China Central Office for each Chinese student whom they will accept in their practice firms. These amounts would be then included in the memorandum of understanding that GEC (supporting organisation of the China Central Office) and you as the foreign Central Office would sign. The Chinese students will of course pay for their travel, accommodation and food costs while staying in your country.

More details about this exchange programme are enclosed. It would be very much appreciated if you could answer the questions in that document and ask your practice firms who would be interested in accommodating Chinese practice firm students. Please don't hesitate to ask us any questions you might have.

The China Central Office would like to launch this programme in January with your help and would be grateful if you could send us the feedback **by your practice firms end of September?**

The China Central Office would like to point out one thing: there is one well known problem in China: copying, therefore the China Central Office wants to organise

these exchanges for their practice firm students and not have other Chinese copiers who are not part of the EUROOPEN network try to do the exchanges with you without being a member of EUROOPEN. The China Central office would be grateful if you would contact us if such a case should occur in the future.

The China Central Office is very much looking forward to a good cooperation with you.

Please send your answers/questions and your ideas about the amount of money that you as a Central Office and your practice firms accepting Chinese students should receive per Chinese student to the following Chinese colleagues:

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